



# SAP S/4HANA services

Accelerating your business with real-time insights for digital transformation

# SAP S/4HANA

## Bring your insights closer to Business

In this dynamically changing world of digital technology, it has become imperative for organizations to drive rapid innovation to ensure sustainable growth. And the one vital element that boosts organizations to jump ahead in the race to get to the top is “insight” – not just insights from reports and regular data... but real time analytics from across your entire organization and Business Intelligence (BI).

SAP S/4HANA makes ERP Intelligent by delivering predictive analytics, machine learning, and digital assistance to accelerate decisions, improve efficiency and empower users. It helps organizations manage a rapid pace of change, ensuring access to the latest technologies and delivering instant value, while providing the agility and flexibility to adapt to changing business conditions. It ensures business impact to an organization’s changing needs, delivering modern capabilities to enable differentiation and long-term impact.

### Smooth Transition

Easily adapt your ERP stack to include a mix of SaaS, private cloud and on-premise solutions, depending on your organization’s needs

### Enterprise-scale Digital Transformation

with SAP intelligent technologies and the SAP Cloud Platform

### Industry Solutions & Best Practices

**Rapid Global Adoption**  
shorter time-to-value through proven SAP Activate Methodology & Customer Lifecycle Management services

### Predictive Analytics

Get instant visibility into every aspect of your business

### Embedded Machine Learning & AI

Gain access to next generation innovations to eliminate low-value and redundant steps

### Digital Assistant

SAP CoPilot puts Machine Learning to work as your copilot

### Innovation

With a yearly or quarter roadmap available, SAP provides the transparency to customers

### Integrate & Extend

Easily extend your ERP application with SAP Cloud SDK and the SAP platform

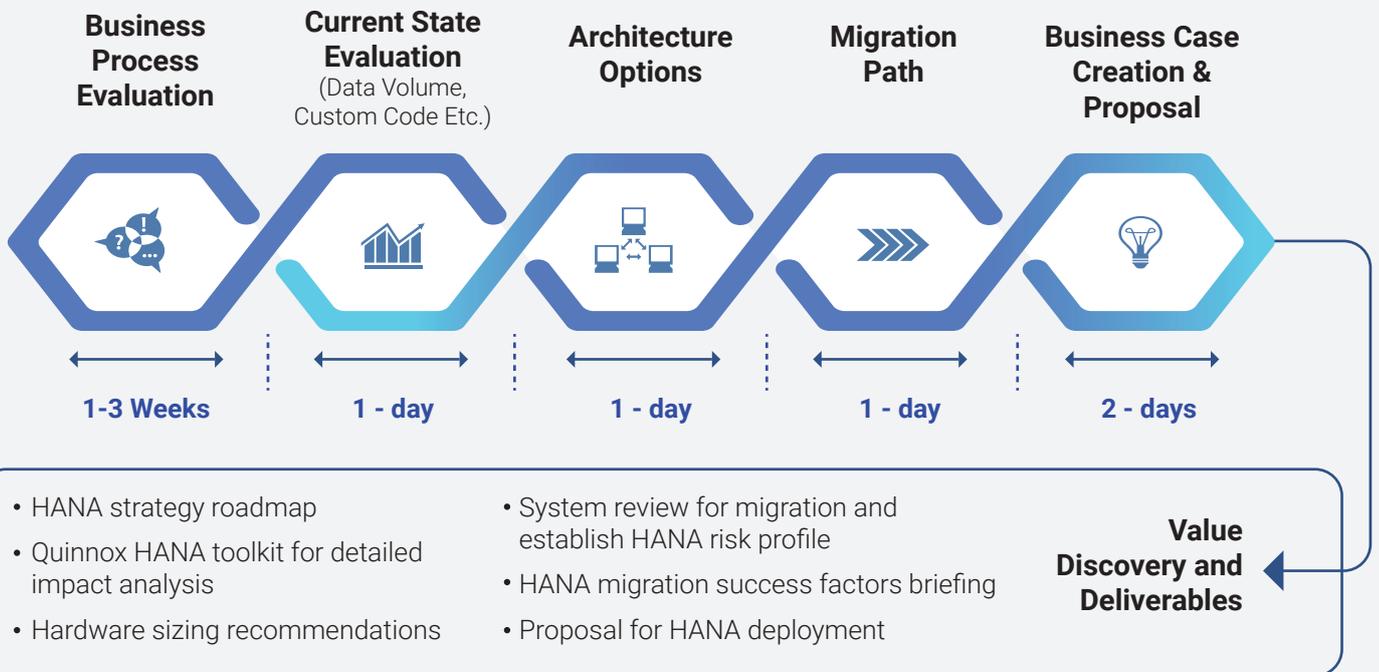
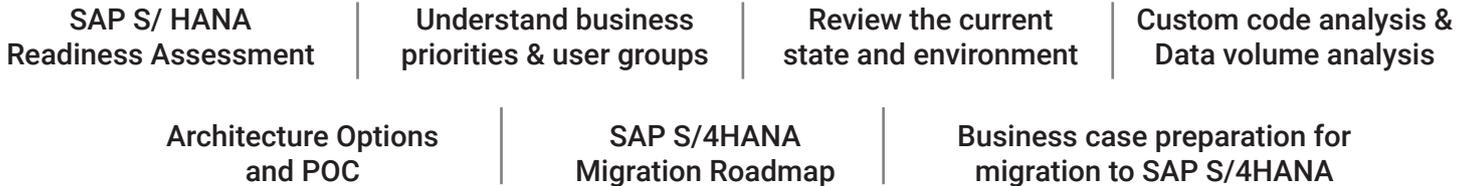


**SAP S/4HANA provides SAP customers with the power and agility to support them in their digital journey.**

# Quinnox's SAP S/4HANA Service Portfolio

Quinnox's SAP S/4 HANA service offerings help organizations to deploy SAP S/4HANA solutions to transform their systems landscape and obtain immediate insight into their business. Our services include creating a S/4HANA strategy and a roadmap, program planning and execution, and migration and support.

## Assessment Workshops



## SAP S/4HANA Business Transformation Services

SAP S/4HANA Transformation

S/4 HANA Finance

S/4 HANA Logistics

SAP UI5 and Fiori Enablement

SAP VORA

HANA Live & Operational Analytics

Digital Transformation

New SAP Implementations

Upgrade and Migration Services (DMO)

On-Prem / Cloud / Hybrid Installation

# Building your SAP S/4HANA Roadmap

Quinnox helps organizations build an effective SAP HANA roadmap with our proven tools, methodologies, and expertise. Quinnox performs detailed analysis and evaluations – one that takes into account the unique challenges of your business – to help you jumpstart your journey to a speedy migration.

Through an initial series of "Evaluation Workshops," we aim to understand data volumes, and conduct a custom code impact analysis. Once that is accomplished, in the "Plan" stage the common challenges are documented. Some of the common challenges that enterprises face during SAP migration include:

**Identification of deployment options & migration scenarios**

**Technical architecture**



**Flexibility & scalability requirements**

**High availability & disaster recovery architecture**

These challenges can be addressed with a joint assessment of options, based on an agreed set of evaluation criteria. Tools are used to determine sizing, defining required topology, additional hardware setup requirements, and the creation of an outline of the entire HANA system landscape. Next stop on the HANA migration roadmap is "Hardware & Software Procurement." The challenges here include an analysis of the existing hardware and software reusability, as well as any new hardware specifications that need to be taken into consideration. This step is followed by the "Realize" and "Transform" stages.

# A snapshot of our SAP S/4HANA Migration

1

## Evaluation workshops

- Understand Business Priorities
- Review Current Status
- Readiness Assessment
- Data Volume Analysis
- Custom Code analysis

## Plan

2

- Prerequisites
- Hana Enablement Options
  - Migration (Classical/DMO))
  - Green-field/slide-car
- Hardware
  - Sizing
  - Location (Cloud/Hybrid/On-premise)
  - TDI Vs. Integrated solution
- Technical Architecture
  - MCOB/MCOS
  - Multi-tenancy

## Business Case

3

- Proposal Preparation
- Budgetary Approvals

## Hardware & Software Procurement

4

## Realize

5

- Prerequisites
- EHP Upgrades (combine with DMO?)
- Archiving and DVM
- Code Remediation/Optimization
- Build
- Migrate DB
- Migrate Data

## Validate and Deploy

6

7

## Transform

- S4 HANA
- Simple Finance
- Simple Logistics
- SAP UI5 & FIORI Enablement
- HANA VORA
- HANA Live Analytics

# Quinnox Value Proposition

## Quinnox SAP HANA migration strategy delivers the following benefits:

Predictive analytics using HANA specific functions, resulting in new process improvements possibilities

Faster time to market due to accelerated execution time

Faster access to business data

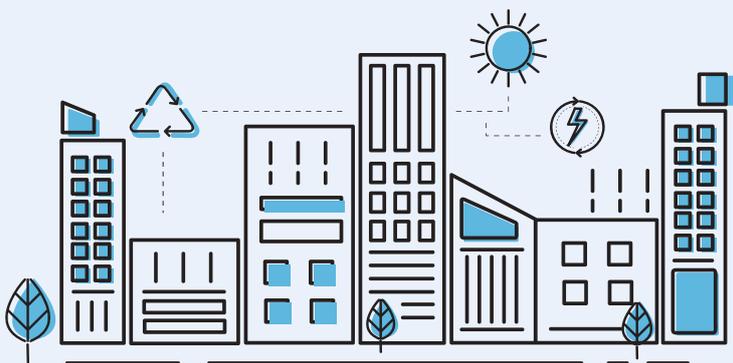
Effective, efficient and agile decision making

Improved productivity with the reduction of manual process steps and SAP Fiori UI and UX

Continuous optimization of your business suite



## Why Quinnox?



- We are SAP experts and S/4HANA users. we implement the full SAP solution portfolio and are working with SAP on a co-innovation program to help shape the cloud edition of S/4HANA
- We have 15 years of experience in business transformation across numerous industries
- We offer end-to-end solutions: from analysis, integration and implementation to change management and communication
- We offer a structured approach
- We are hands-on and collaborate closely with your team

### About Quinnox

Quinnox is your agile, business-results-driven digital technology partner. With the power of human and applied intelligence, we simplify business processes, improve customer experiences, and create exceptional business value for forward-thinking enterprises. With the combination of cognitive solutions, conversational platforms, SaaS solutions, human and applied intelligence, we capitalize on new technologies to accelerate growth, innovation, efficiency, and resilience. Our data-driven digital solutions unlock the hidden potential of your business across your digital value chain, helping to accelerate success, today and tomorrow.