



Quinnox **reduces the implementation time of HANA Enterprise Cloud Financial and Procurement System by 30%** for a Fortune 500 Insurance giant.

Client Background

Client:

An American-based insurance company ranked 79th in the 2019 Fortune 500 list of the largest United States corporations by total revenue.

- **Industry**

Insurance

- **Employee**

Over 45,000 (2019)

- **Revenue**

44 Billion (2019)

Business Landscape

Background :

The Client was implementing S/4 HANA Enterprise cloud to improve their operational efficiency and ultimately move from disparate systems like an in-house Project Management software, Tally, Excel analysis to SAP Cloud. They were looking for a partner to put together a migration strategy and take complete ownership of the Implementation to S4 HANA Cloud including migration of the complete data. Some of the challenges that they faced included:

1. Limited reporting in Tally and Cost Centre wise reporting was a challenge considering they have more than 500 business units and heads
2. Disparate internal operations within the Procurement and Finance teams. Lack of transparency in terms of what was ordered, what was received and paid.
3. Challenges in template uploads of Accruals, Payroll postings, Accounts Receivable invoices
4. Needed a highly efficient GST and TDS reporting for India
5. Needed to automate workflows within the system
6. Need to ensure 100% compliance to regulatory needs and audits.

Solution

1. Quinnox partnered with the customer to establish a clear focus on building an Integrated system using SAP's Activate methodology driven by the Agile framework
2. Circulated a questionnaire to the customer and the Project began with an HEC system delivered by SAP. Workshops captured the client requirements
3. Developed internal tools for migrating 9 months of legacy transactions from Tally line by line to SAP
4. Quinnox followed a Migration strategy that included:
 - Thorough portfolio analysis
 - Designing of the to-be landscape
 - Retirement of sunset applications
 - Data and cut-over strategy
 - Ongoing optimization plan
5. Quinnox built a Best practice SAP 1709 on HEC layered with all the analytical capabilities
6. Developed a model in which 2 months of legacy data was migrated to SAP successfully in Development. We moved to Quality and migrated 7 months of complete legacy data with 10000 transactions a month including AR, AP, GL, Asset related data
7. Migration was performed in 3 steps – Development, Quality and Production and ensured we cutover much before the business GO LIVE date.
8. A 9-member team with Fiori expertise was deployed to implement the project in record time.

Business Impact

- The program was delivered within budget constraints
- Testing timelines was not extended and deliverables were met within the scheduled plan.
- Provided leadership and Subject Matter Experts (SMEs) for Migration, who acted as the Strategic Review Team
- With the accelerated Activate methodology, we were able to reduce the Implementation time by 30%.
- Right shoring with established models for a 100% onsite team since Financial data was being handled
- Productivity is enhanced by the use of LTMC, Custom BAPI programs, BDC programs where required. The mix and match saved a lot of time and ultimately enabled GO LIVE ahead of time



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About Quinnox

Quinnox is your agile, business-results-driven digital technology partner. With the power of human and applied intelligence, we simplify business processes, improve customer experiences, and create exceptional business value for forward-thinking enterprises. With the combination of cognitive solutions, conversational platforms, SaaS solutions, human and applied intelligence, we capitalize on new technologies to accelerate growth, innovation, efficiency, and resilience. Our data-driven digital solutions unlock the hidden potential of your business across your digital value chain, helping to accelerate success, today and tomorrow.

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