

Quinnox's implementation of **MuleSoft** for one of the **world's largest bottlers operating** in **Western Europe** results in **30%** faster time to market





Largest marketer of non-alcoholic beverages in Western Europe.

Business Need

The customer had taken a strategic decision to migrate on-premise applications to Cloud in Q3 – 2015 as the current tool lacked the capability

- The current tool (Mashery) lacked capability for-Live Console, application, and Advanced Security policies.
- Inability to scale up.
- High application downtime.
- Multiple Integrations and API platforms (webMethods, Informatica, Mashery).
- Connectivity issues with existing, new SaaS and Mobile application platform.
- Lack of out-of-the-box testing framework.
- High OPEX Cost and Tedious Maintenance.



Quinnox set up a team with MuleSoft certified resources. Quinnox completed implementation in 3 phases with agile development and migration of API Gateway from Mashery to MuleSoft API Manager and API implementations from webMethods to Mule Runtime Manager.

The team developed interfaces on MuleSoft based on the criteria of **Cloud-Cloud**, **On Premise-Cloud integrations**.

MuleSoft with Salesforce had the following integrations:

- Quinnox integrated around 40+ API/Interface SFDC SAP R3, SFDC Customer Trading Partners.
- MuleSoft inventory has a total of 104 Interfaces/API available in MuleSoft CloudHub.
- Edge Systems are SFDC (CRM System), SAP R3 (ERP System), AWS, Sharepoint & Trading Partners.
- Mule Run time version 3.9.
- Production System Running on 8 Vcores
- Integrations of different Business groups OTC, Reporting, Information Systems
- SFDC operations on the objects like Account, Invoice, Order, Sell-Out-Data
- Approx 120 Transaction per month for an API

Our solution features enable:



Out-of-the-box API management capability



Continuous Integration (CI) ready

Seamless connectivity with multiple connectors



Sophisticated cross-cloud integration applications



Packaged Munit testing framework

Business Benefits

- 42% reduction in OPEX due to Subscription-based license. Decommissioned Informatica, Mashery, and additional webMethods License.
- 30% faster time to market with agile development.
- Adherence to advanced security policies with out of box API management.
- Near-Zero application downtime with the help of Cloudhub.
- Auto Scalability with iPaaS solution and access to public resources like APIs, Connectors, Templates and Transformers.
- Enhanced agility to act on new information quickly.
- Synchronizing master product lists between SAP and Salesforce.
- Out-of-Box Salesforce Connector enables you to connect to the Salesforce SOAP API, REST API, Bulk API, and Streaming API, depending on the operation configured.
- The automated flow of information between Salesforce & Trading partners.

About Quinnox

Quinnox is your agile, business-results-driven digital technology partner. With the power of human and applied intelligence, we simplify business processes, improve customer experiences, and create exceptional business value for forward-thinking enterprises. With the combination of cognitive solutions, conversational platforms, SaaS solutions, human and applied intelligence, we capitalize on new technologies to accelerate growth, innovation, efficiency, and resilience. Our data-driven digital solutions unlock the hidden potential of your business across your digital value chain, helping to accelerate success, today and tomorrow.

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