


# INTEGRATED Digital Enterprise

A Business Imperative



## The evolution of digital technology presents opportunities and threats for all businesses.

**90%** of CEOs believe the digital economy is transformative but less than **15%** are executing a holistic digital strategy across the enterprise\*. Among the many questions, the following are essential:

- How do you find the right enterprise-wide digital platform that is scalable and future-ready?
- How do you leverage your data to disrupt the industry and outmaneuver the competition?
- How do you enable the concepts like AI, ML, and RPA so that they genuinely drive the business?
- How can organizations drive innovation and support end-to-end business transformation?
- In other words, how can we move past the status quo and embrace innovation and change?

Quinnox is addressing these opportunities and challenges through the Integrated Digital Enterprise – a platform which builds on the SAP core and provides a framework for rapid prototyping, technical tools and digital processes that scale innovation to meet real-world business opportunities. Cloud-based services and applications have become a reality, IoT is gaining ground, big data and analytics are uncovering profound insights and trends, and now AI & ML are making rapid inroads. These technologies can transform your enterprise when deployed correctly and combined in an integrated solution.



\*[Ref: <http://www.datumstrategy.com>]



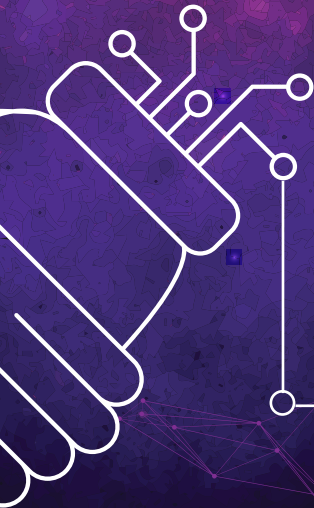
# Why is the Integrated Digital Enterprise a business imperative?



Organizations are changing at the core. Disruption is the new business model. Customer experience and employee engagement are radically influencing business design. The Integrated Digital Enterprise is all about ready to use architectures so organizations can rapidly innovate and integrate. Integrated Digital Enterprise also enables organizations to quickly respond to the changing market conditions with its modular components that are instantly accessible via the public cloud.

## Quinnox Integrated Digital Enterprise

is a future-ready Enterprise Platform that utilizes the SAP S/4HANA foundation. The platform brings digital capabilities through a pace-layered model and a 'cloud first' principle. Accompanying technologies include AI, ML, RPA, and IOT. The approach provides more than mere access to these technologies and instead involves an innovation-led methodology designed to transform the way enterprises do business. Instead of forcing companies to find, integrate, and manage their tools, the Quinnox Integrated Digital Enterprise, via design thinking and the services of SAP S/4HANA Cloud Platform, provides a standard process, methodology, and innovation platform to implement new ideas quickly.



# What does the **Quinnox Integrated Digital Enterprise** bring to you?

Using the SAP S/4HANA foundation, the Quinnox Integrated Digital Enterprise brings core services for innovation.



The SAP S/4HANA platform in conjunction with the Quinnox "Integrated Digital Enterprise" is a pathway to digital, transforming your business goals and adopting newer business models.

# Comprehensive **SAP** services to meet the present and future needs of businesses

The Quinnox Integrated Digital Enterprise helps you to gain the fullest potential from your SAP ecosystem. We offer a flexible and robust suite of services to help you embrace the digital world maximizing your technology investment. Whether you aim to adopt newer digital business models, maximize ROI, mitigate risks, boost operational efficiency, gain a competitive advantage, or any other mission-critical objective, we offer the right blend of simple and innovative solutions.



# Reinvent your business with our **SAP Qatalysts**



**SP**

Supplier Portal

58

**QMI**

Industry 4.0 solution

46

**EAM**

Preventive maintenance  
in manufacturing

81

**DMS**

Dealer Management

78

**EASY-PS**

Project Management  
Simplified

4

**MDG**

Master Data  
Governance

42

**QTDMS**

Test Data  
Management

71

**SynerG**

Instance consolidation  
solution

6

**SAPUI5**

Converter  
Converts ABAP®  
screens to SAPUI5

24

**IntelOps**

Intelligent Integration  
Smarter Testing

58

**QIC**

Interaction Center

44

**qSense**

Enhance your  
customer engagement  
& experience

35

**Qasm**

Predictive Analytics

96

**Q-IoT**

Bridging Digital  
Transformation

112

Digit**AI**

AMS

Cognitive  
Test **Cloud**

IoT

Mobility





# Our success stories

Seamless adoption of **S/4HANA Cloud** for a professional services firm by adopting Quinnox IP on the SAP cloud platform



Quinnox Integrated Digital Enterprise empowers a large player in the flavor and fragrances business to **decode the olfactory universe with predictive analytics** to get insight into customer preferences



Quinnox and SAP Leonardo come together to create **IoT enabled water purifiers** to lower maintenance costs for a leader in domestic/ industrial water purification systems



Quinnox leverages Intelligent Automation and Manufacturing founded on SAP ERP to develop a **Robotic Warehousing Solution that improves warehouse space utilization** by 20%, saving real estate cost for the world's largest independent bottler



Quinnox's **Plant Maintenance solution increases operational efficiencies** for the largest manufacturer, bottler and distributor of beverages in Europe by providing a 360-degree view of maintenance performance

# Customers have spoken...

**"... What our previous vendor couldn't do for ages, Quinnox and our team completed in record time"**

- CEO, Asia's largest direct sales multi-product, multi-channel company

**"Great, we're there where we want to be! Another important step in the SAP journey. Great teamwork and fantastic preparation has brought us here."**

- Director, Supply Chain Operations, leading manufacturer

**Won chairman's award for creating the most innovative mobility app of the year**

- Leading US electronics retail chain

**"This is real plant-of-the-future stuff. Well done."**

- Manufacturing Head, leading beverage company

## What analysts think

- A service provider who is investing in S/4HANA Cloud and is well positioned to take advantage of the growing adoption of cloud ERP and supporting SAP's strategic initiatives (Competitive Landscape: SAP S/4HANA Service Providers, 2018)
- A player who can present better alternatives for business requirements (Magic Quadrant for SAP Application Services, Worldwide 2018)
- An Offshore Heritage Provider in (Magic Quadrant for SAP Application Services, EMEA & NA, 2017)
- Quinnox Test Data Management Solution (QTDMS) featured among 9 global vendors in Market Guide for SAP Selective Test Data Management Tools
- Featured as a vendor to watch in the market trends report (Application Testing Services Must Address the Shift to Digital Business Requirements)
- Quinnox's Robotic Warehousing solution for a major beverage distributor featured as a Process Automation Use Case ( Using Algorithmic Retailing to Drive Competitive Advantage)

### About Quinnox

Quinnox is an AGILE technology-driven business services enablement partner to forward-thinking enterprises. We drive digital business value, enable industry platforms and solutions, and simplify business processes. Quinnox has engaged in several major verticals, with expert teams that have highly specialized industry experience in financial services, manufacturing, and retail and consumer goods. As a midsize company, we focus on helping customers benefit and gain a competitive advantage from our "sweet spot" in unmatched expertise and enhancing the customer experience.

**For more information, visit [www.quinnox.com](http://www.quinnox.com).**