



Quinnox ELEVATE

Solutions for Rapid, Dependable & Cost Effective SAP Upgrades

SAP Upgrades are a necessity and have certain challenges associated with minimizing risk, maximizing reliability, reducing TCO and justifying the ROI. SAP is moving away from support for older versions. You would also like to leverage the rich functionalities and newer technology architecture that the latest versions offer enabling you to innovate and achieve regulatory compliance.

There are some questions that every organization is faced with before taking the vital decision of whether to upgrade:

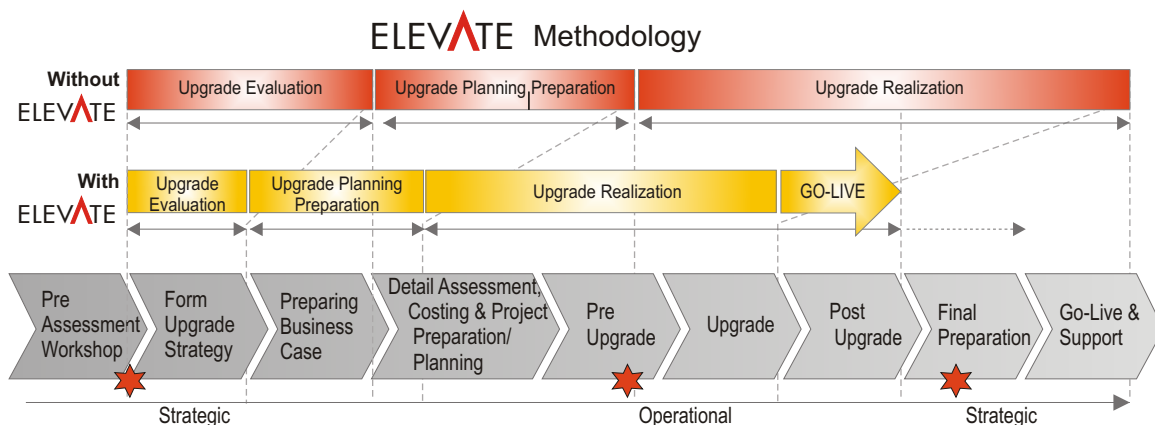
1. Exactly how important is it to upgrade right now?
2. What are the potential business benefits achieved by an upgrade?
3. How long will the upgrade take? How much will it cost?
4. What are the challenges that the organization might face during an upgrade and how can it be made smooth and risk free?
5. How can one quantify the benefits while preparing the business case?

Find out how **Quinnox's Upgrade Assessment** and the **Quinnox ELEVATE Methodology** can help you find answers to all your queries.

Quinnox ELEVATE Methodology

The Quinnox ELEVATE Methodology is built on a framework of robust processes & best practices, with an array of in-house tools & accelerators to ensure a Rapid, Dependable & Cost Effective Upgrade. Leveraging the vast experience Quinnox has gained by executing various upgrades, the **ELEVATE Methodology** will enable you to make the right decisions on why, when and how to upgrade.

With the right tools and processes, it is designed to meet most of the major challenges posed by upgrades in today's dynamic environment.





Quinnox ELEVATE

Solutions for Rapid, Dependable & Cost Effective SAP Upgrades

Advantage Quinnox

SAP Upgrade Challenges*	Quinnox approach and in-house tools for countering these Upgrade challenges
23% clients suffer due to Project Management related issues	Quinnox has a defined Elevate Methodology that helps reduce time and efforts in Upgrade projects.
45% clients face Testing issues	Quinnox can leverage Automated Testing to crunch timelines and effort.
10% clients face problems during Unicode Conversion	Quinnox's team is efficient in the use of Unicode Tools that help reduce errors. Our tool Elevate-Services Workbench provides access to upgrade and archive Unicode related toolsets.
25% clients face lack of Definitive Value Proposition	Quinnox's Business Case Builder can help define the value proposition, thus helping to create a plan aligned to the company's business objectives.
45% clients face issues regarding incorrect estimation of Cost and effort	Quinnox's Quick Tool supports upgrade assessments by providing add-on inventory facilitating cost estimates. It supports object level comparison between old and new version of R3 and provides the object difference summary reports.

*Source: SAP Study 2008

Upgrade Assessment

Quinnox can introduce you to the SAP Upgrade program through a 2 week Upgrade Assessment for a fixed fee of US \$9000. To plan an assessment, write in to us at: solutions@quinnox.com.

Assessment Deliverables

- Current Landscape Analysis
- Impact Analysis & Business Case for Upgrade
- Hardware Sizing for new environment
- Unicode Compliance Report
- Custom Developments sizing
- Upgrade options and Recommended Upgrade Strategy
- Schedule and Effort Estimation
- Detailed Project Plan
- Test Plan
- Change Management.

Pre-requisites

- Contractual paperwork (MSA/NDA)
- Access to SAP systems
- Sandbox
- Permission for Installation of Tools
- Interview slots with key personnel.

For more information visit: www.quinnox.com/elevate; or write to us at solutions@quinnox.com

USA
2056 Westings Avenue, Suite
190, Naperville IL - 60563
Tel: +1 630 548 4800
Fax: +1 630 548 4500

UK
Boundary House, Boston Road,
Hanwell, W7 2QE
Tel: +44 0 20 8434 3505
Fax: +44 0 20 8434 3739

INDIA
Unit 170, SDF 6, SEEPZ,
Andheri East, Mumbai 400096
Tel : +91 22 3081 2300
Fax : +91 22 2829 1131

JAPAN
6F, Nakamura Building, 2-7-14 Shibuya,
Shibuya-ku, Tokyo 150-0002
Tel: +81 3 5464 5808
Fax: +81 3 5464 5818

Email: solutions@quinnox.com

www.quinnox.com