



Improve process efficiency and bottom line revenues with Quinnox's Product Engineering Services

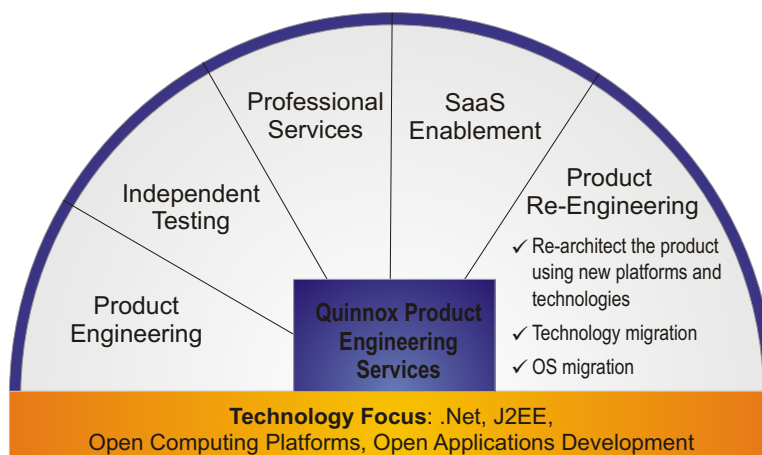
Software companies face extraordinary challenges bringing their products successfully to market. They must pay careful attention to important market dynamics such as customer requirements, human capital, business and technology trends along with the following universal business goals:

- Getting to market quickly
- Scaling architecture and business model to meet growth
- Meeting competitive requirements
- Maintaining agile high quality processes
- Minimizing costs and maximizing margins.

Quinnox, a product engineering partner addresses these requirements by developing deep domain expertise, anticipating future industry requirements and developing corresponding strategies. Besides the required development rigor, Quinnox brings a philosophy of integrated partnerships to software engineering.

A partnership model where:

- Quinnox resources are embedded within the client organization and are an integral part of the internal team and overall process.
- The team brings the agility and process maturity of a services organization focused on product development
- The system is designed to protect intellectual property and provide value around IP instead of being a liability.





For the world's first online community that delivers software "OnDemand" to end users, Quinnox designed and developed a solution to be used by multiple supply chain trading partners via the web. The solution provided a secure, shared, centralized view of supply chain data even though the actual inventory and system users reside in many locations and represent different companies.

Advantage Quinnox

When it comes to product development, Quinnox is an architecture centric organization. We use many guidelines from Software Product Lines, supported by Agile development methodologies.

Our Technology Research Group (TRG) is a forward-looking team focused on strategy, new technology, developing core assets, as well as predicting and preparing for future client requirements. They work directly with client teams to improve product performance and scalability. Where security is the primary concern, TRG has employed security methodologies (Security Development Lifecycle) from the very onset to build and maintain threat models along with automated security test suites.

Our key differentiators are:

- An integrated partnership model
- Assets built by the Technology Research Group
- Comprehensive policy for protecting Intellectual Property.
- Architectures and frameworks to jump start new projects
- Repository of reusable software assets and best practices
- Infrastructure and executive intent to help incubate new technology and build skills in new areas
- Track record of reducing development costs up to 40% and testing costs by 30%.

About Quinnox

Quinnox is an IT services and solutions provider headquartered in the US, with operations in UK, Japan, Germany and India. We also have four state-of-the-art development centers in India that leverage a cost-effective delivery mechanism and a wide talent pool catering to a client base consisting of Fortune 500 companies.

Quinnox offers the full spectrum of IT lifecycle solutions, right from development to support services, including packaged implementations and product development services. We are a technology-focused company, with a wide experience in select industries – Banking and Financial Services, Retail and Manufacturing.

QUINNOX FACTFILE

- Headquartered in Naperville, Illinois in US
- Over 1200+ employees globally
- SEI-CMM Level 5, ISO 9001 : 2000 certified
- Preferred IT solution partner for several Fortune 500 companies

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