



Specialized services from Global Calypso Partnership

While implementing any Trade Management solution, large organizations with complex business rules and processes need to ensure **quicker ROI, minimum risk and better productivity** to derive optimal performance.

This in turn results into key IT drivers to achieve desired results from the implementation.

- **Shorter implementation cycles**
- **Focus on independent testing**
- **Maximum re-usability**
- **Ensure correctness of data.**

At Quinnox, we have aligned our Calypso service offerings across the entire Product Implementation lifecycle to achieve best results along with process optimization and reduced TCO for our partners. This is achieved by

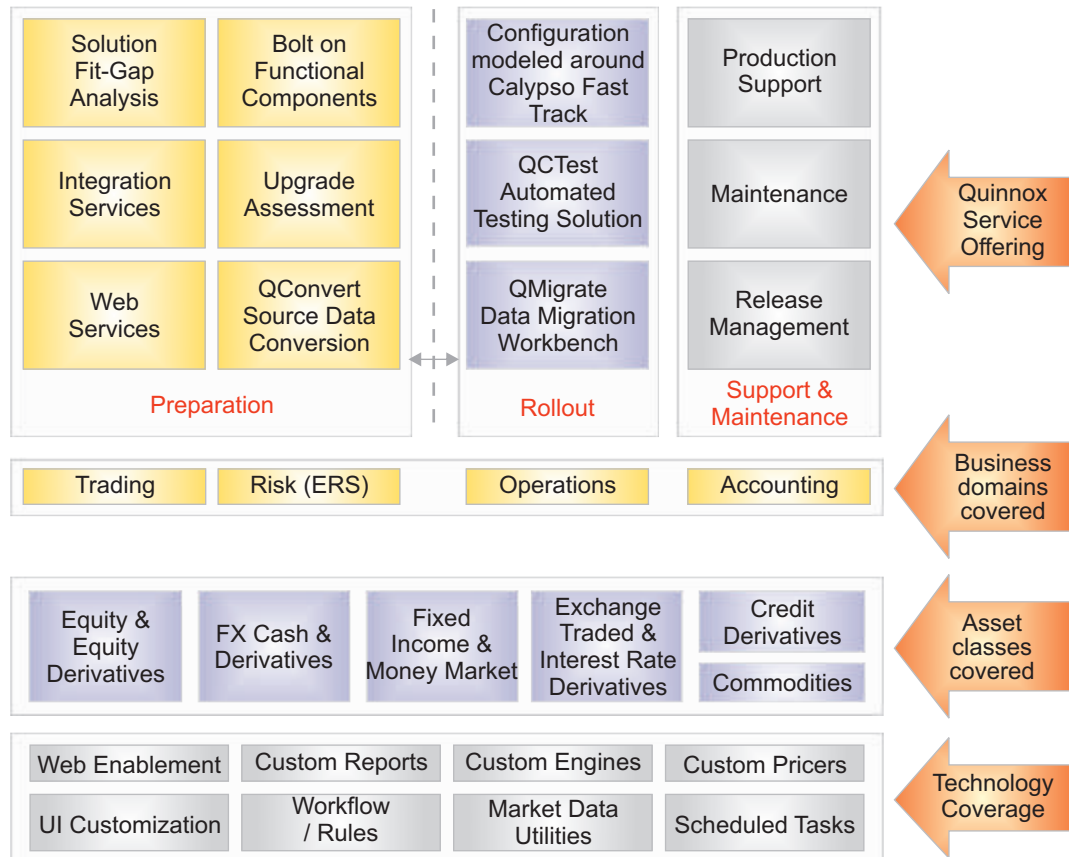
- **Ready to use modules and frameworks**
- **Deep domain knowledge**
- **In-depth product understanding of Calypso**
- **Methodologies, processes and tools.**

Key Differentiators of Quinnox's strategic alliance with Calypso

Joint Implementations	Quinnox has a long standing relationship with Calypso as an implementation partner on various projects since 2004
Center Of Excellence	Quinnox has a strong in-house Research lab in agreement with Calypso to build capabilities and competencies in service offerings
Recommendation	Quinnox is recommended as a Production Support partner by Calypso



Allied Calypso services from Quinnox

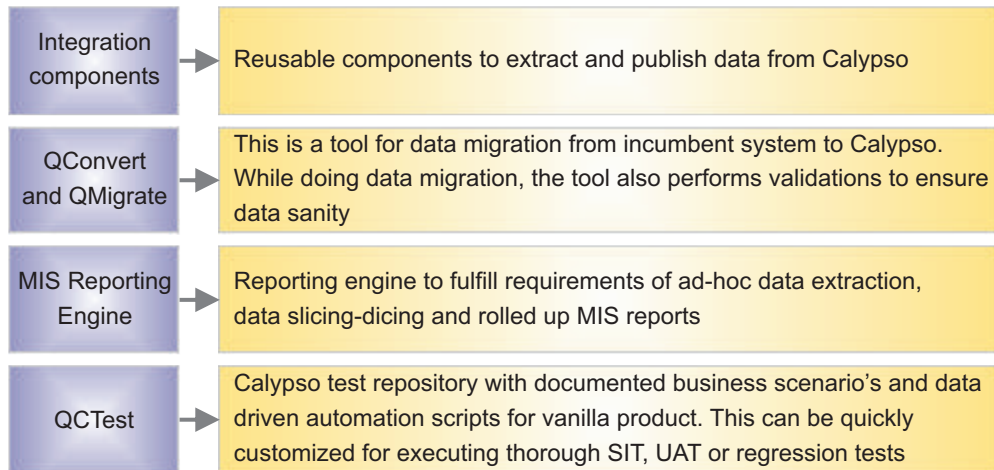


Advantage Quinnox

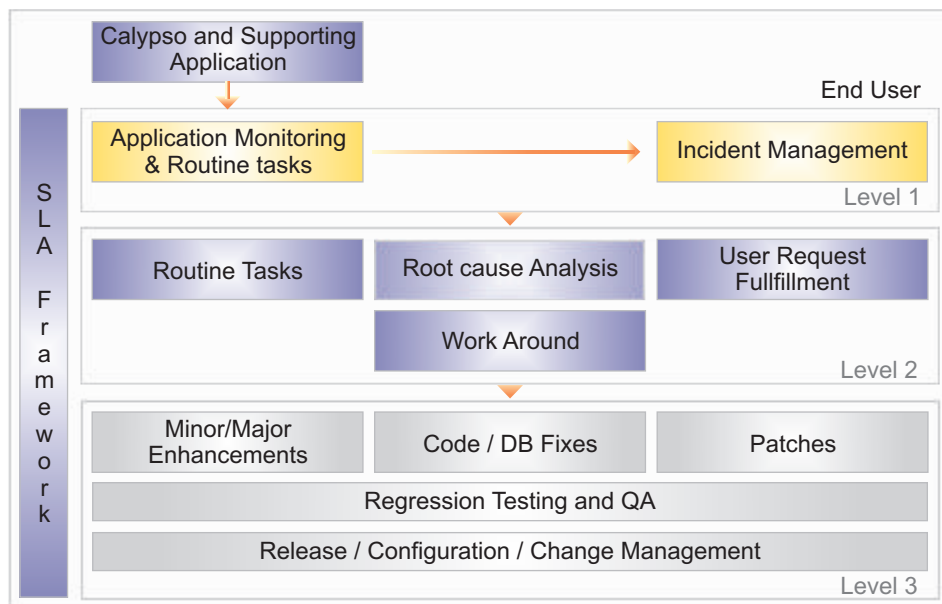
Software Assets	QMigrate – Calypso Data migration tool, QConvert – tool for legacy data conversion, QCTest – Calypso Automation testing framework, QIntegrate – Calypso Integration Framework, QCARE - Calypso Reporting Engine
Training Assets	Capital Markets training, Calypso Product Overview, Calypso Advanced training, Calypso API training, Fast track training
Calypso Lab	Dedicated lab with all the required Hardware and Software including Calypso Source Code
Methodologies	Implementation Methodology, Testing Methodology, Knowledge transition Methodology, Production Support Methodology, Upgrade Methodology
Calypso Services offered	Implementation (End-to-End), Data Migration, Testing, Integration, Upgrades, Production Support



Calypso Reusable Tools



Calypso AMS Services





Q-Story

Quinnox partnered a leading Japanese trust bank to implement Calypso, including a host of critical activities such as:

- Migrating the existing data from legacy to Calypso
- Designing & developing the process for data extraction from Calypso on End-of-Day and On-Demand-Basis
- Developing MIS reporting framework to group the trade related data in the appropriate view tables
- Creating bolt on functionality to support client's specific functional requirement.

All these enhancements were developed with the highest quality guidelines and were in line with Calypso's technical architecture.

Quinnox provided value add by shortening the learning curve and leveraging

- A team of techno-functional resources with sound application knowledge
- Complete understanding of client's IT architecture
- A strong knowledge management framework.

About Quinnox

Quinnox is an IT services and solutions provider headquartered in the US, with operations in UK, Japan, Germany and India. We also have four state-of-the-art development centers in India that leverage a cost-effective delivery mechanism and a wide talent pool catering to a client base consisting of Fortune 500 companies.

Quinnox offers the full spectrum of IT lifecycle solutions, right from development to support services, including packaged implementations and product development services. We are a technology-focused company, with a wide experience in select industries – Banking and Financial Services, Retail and Manufacturing.

QUINNOX FACTFILE

- Headquartered in Naperville, Illinois in US
- Over 1200+ employees globally
- SEI-CMM Level 5, ISO 9001 : 2000 certified
- Preferred IT solution partner for several Fortune 500 companies

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USA
2056 Westings Avenue, Suite
190, Naperville IL - 60563
Tel: +1 630 548 4800
Fax: +1 630 548 4500

UK
Boundary House, Boston Road,
Hanwell, W7 2QE
Tel: +44 0 20 8434 3505
Fax: +44 0 20 8434 3739

INDIA
Unit 170, SDF 6, SEEPZ,
Andheri East, Mumbai 400096
Tel : +91 22 3081 2300
Fax : +91 22 2829 1131

JAPAN
6F, Nakamura Building, 2-7-14 Shibuya,
Shibuya-ku, Tokyo 150-0002
Tel: +81 3 5464 5808
Fax: +81 3 5464 5818

Email: solutions@quinnox.com

www.quinnox.com